

# **OUR 360° APPROACH**

Uniquely in the maritime sector Ambrey delivers a complete suite of services to cater for clients' maritime and marine risk.

- We Identify risk We Qualify risk We Forecast risk.
- We provide solutions to Mitigate, Accept or Transfer risk.
- We Prepare, Manage and Respond to risk.
   This is achieved through Ambrey's 360° service offering of:
- Intelligence to identify, qualify and forecast risk through the Maritime Risk Intelligence (MRI)
   platform and our experienced analysts.
- Protective Security and advisory Risk services to mitigate risk afloat or ashore.
- Offshore's security and safety vessel services.
- Crisis response to prepare, manage and respond to risk before it occurs or in the event that it does strike.
- Insurance brokering of Special Risks to transfer risk.

# **KEY FEATURES**

#### **ADVISORY**

- Support to your new-build design to ensure that security is included at design phase through our bespoke Ship Security Assessment services to achieve ISPS-compliance and owner specific security needs.
- Secure easy-to-access Maritime Risk Intelligence Platform allowing us to identify, qualify and forecast your risk and then advise on proportionate responses in a timely manner, allowing you to plan and react with confidence.
- A range of Risk Assessments, whether focused at the vessel, transit route, intended anchorage, port or marina, or port city and country.
- Vessel tracking and monitoring with live access to an experienced maritime intelligence analyst.

### **PROTECTIVE SECURITY**

- Maritime Security Officers (MSOs): Well-trained, discreet maritime security professionals able to work seamlessly alongside your crew – armed or unarmed.
- Able to maintain surveillance/watch duties together with security advice and response. Able to provide guests, vessel and crew security escort when in port or at anchorage.
- Maritime Security Advisor: A seasoned maritime security professional able to conduct reviews, plan and advise on all aspects of maritime security risk – technical and physical. Able to work alongside and in support of your Company and Ship Security Officers.
- Security Escort Vessel (SEV): Provision of a capable SEV when in or transiting areas of high risk such as moving between cruising grounds.

#### **CRISIS RESPONSE**

- Emergency Support: Ambrey's global footprint, fleet of vessels, over 1500 maritime security professionals, network of maritime relationships and our 24/7 crisis response centre in UK enable us to react to your emergency evacuation needs including Ship Security Alert System (SSAS) response and testing.
- Maritime Response: Ambrey are a Lloyd's of London retained crisis responder with a
  particular expertise in maritime kidnap for ransom. A team that has conducted over
  360 cases, containing all the necessary crisis response specialities command and
  control, negotiation, legal and media support.
- Training: Ambrey delivers bespoke training to crews and management teams to enable them to prevent and then better face crisis and emergency incidents.

#### **INSURANCE**

Ambrey Insurance offers exclusive, competitive yet fully comprehensive Superyacht insurance products to complement its Private Wealth and Marine insurance offerings.

Call us on **020 3503 0330** email **superyachts@ambrey.com** visit **www.ambrey.com/superyachts** to find out how we can help you.

AMBREY

SUPERYACHT SERVICES

## 'PEACE OF MIND' SUPPORT

M/Y \*\*\*\* was designed and built in Viareggio in Italy. She was bought by a private family and was delivered to Turkey where she is available on charter. Ambrey supported the owners and the managing agents throughout:

- Advisory support during the design and build phase to ensure that she met ISPS compliance. This included conducting the Ship Security Assessment and making recommendations for specific security enhancements before she left the yard.
- Ambrey ensured that the crew was trained in emergency procedures so that they knew how to react in the event of a security or emergency medical incident occurring onboard or alongside. This served the crew well when there was attempted boarding off Corfu. t failed due to the crew's prompt well practiced drills.
- Ambrey also provided maritime risk intelligence support including transit risk assessment on its maiden voyage to Turkey through its innovative platform and access to its team of trained maritime analysts. This support continues to provide reassurance and peace of mind to the Captain as he plans his cruising routes in the Aegean and beyond.
- Finally, Ambrey has provided Maritime Security Officers onboard where guests have had a specific security requirement. This service is always discreet and unobtrusive. The MSOs are highly experienced and mature security professionals who operate either as individuals or as a team. Both have been used in the case of this vessel.

### 'HIGH RISK AREA' SUPPORT

The owner of the M/Y \*\*\*\* wished to bring his vessel back from its cruising grounds in the Seychelles to the Mediterranean. This required transiting up through the High Risk Area within the Indian Ocean, Gulf of Aden and Red Sea. Such a transit faces the potential twin threats of piracy and terrorism. To support the vessel Ambrey provided:

Advisory support in the form of Best Management Practice 5 (BMP5) assessment and plan to ensure that the vessel was sufficiently security hardened ahead of its voyage.

A bespoke training package was provided to the skeleton crew to ensure that they were prepared to face any emergency incidents on the passage such as crime or kidnap.

Ambrey's intelligence team supported the Captain with regular intelligence updates through the MRI platform and specific transit risk assessments to ensure that trouble was known about and bypassed.

Finally, Ambrey embarked an armed 3-man Maritime Security Team from the Mozambique Channel up through the Red Sea into the Mediterranean. This team hardened the vessel in line with the BMP5 plan and then undertook security duties on board to assure its protection during the passage piracy and other security threats.

Later this same owner wanted his yacht to move from the Maldives up to the Philippines via the Malacca Straits.

This passage has points of high risk and Ambrey supported the captain by:

- Providing a passage route risk assessment through the MRI platform that enabled him to plot a route that avoided high-risk areas wherever possible given the threat of piracy and maritime crime.
- Intelligence advice was provided during the passage via the platform with live alerts and advisories together with access to an analyst. This gave the captain confidence in the route he had plotted and during the passage.
- Given the threat of piracy in the Malacca straits the decision was taken to embark an Ambrey maritime security advisor, who was able to ensure that the crew remained focused and alert to the threats. He also advised the captain on the security measures adopted including watch details and potential threat avoidance.
- This maritime security advisor remained with the vessel as it cruised the islands of the Philippines as a confidence measure for the captain and owner to assure security in anchorages, during passages and when alongside.
- Ambrey intelligence was also able to advise on anchorages and their security together with port city risk when guests and the crew went ashore.

These case studies show the breadth of Ambrey's support to its Superyacht clients, conscious that every requirement is bespoke to the needs of the vessel owner, managing agent or captain.

We place huge emphasis on understanding the maritime environment, its risks and resultant threats, whether from crime, piracy or terrorism. This is of growing importance as cruising grounds expand into frontier and uncharted waters. All our solutions are Intelligence-led and bespoke to your needs.

